



The Chamber

Chronicle

The Webster Groves/Shrewsbury/Rock Hill Area Chamber of Commerce serves, promotes, and helps advance the business interests of both its membership and the communities of Webster Groves, Shrewsbury and Rock Hill.

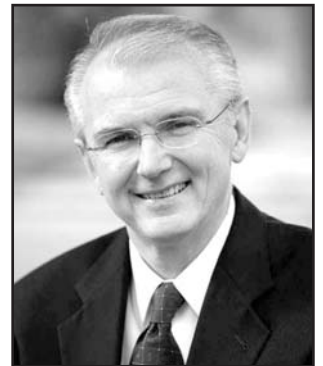


~ General Membership Lunch Meeting ~

U.S. China Cooperation



Recently back from a trip to China, Former Governor Bob Holden serves as the director of Public Policy program at Webster University in St. Louis. In addition, he is the chair of the Midwest U.S.- China Association. The organization seeks to leverage U.S. and China business cooperation. As the debate of the China hub continues in the Missouri statehouse, Holden says we should see the opportunities of stronger partnerships.



Please join us at our membership luncheon on Thursday, January 19 at St. Louis Community College Meramec in the Contemporary Art Gallery.

WHEN:

Thursday, January 19

Check-in & Networking

11:30 a.m.

Lunch & Program

Noon

WHERE:



**St. Louis
Community
College**

Meramec

Humanities East Building

11333 Big Bend

ADVANCE RESERVATIONS REQUIRED

RESERVATION DEADLINE: NOON, January 17, 2012

Lunch cost is \$18 Email: reservations@go-webster.com

You can now register and pay online at www.shop-go-webster.com



Congratulations to the 2012 Heart of the Community Award Winners

♥ Outstanding Businessperson ♥

Charlie Downs,
Cyrano's Café and Wine Bar

♥ Outstanding Business ♥

Llywelyn's Pub

♥ Outstanding New Member ♥

Rich Haas, Cardinal Car Wash

♥ Heart of Gold ♥

Jerry Pinkner

♥ Citizen of the Year ♥

Rock Hill - Sylva Neubauer

Shrewsbury - Peter Sepe

Webster Groves - Lee Moss

♥ Civic Organizations ♥

Rotary Club of Webster Groves

Scott Krejci

Webster Groves Masonic Lodge

James Fitzgibbon

Webster Groves Lions Club

Fred Yoder

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2012 Officers

~ Chairman of the Board ~

Charles Fischer

Canterbury Enterprises, Inc.

~ Director of Finance & Budget ~

Brian Corrigan

Moloney Securities Asset Management

~ Director of Community Relations ~

Barb Ehnes

Webster University

~ Director of Membership Services ~

Sarah Pizoni

Park Forest Apartments

Directors At Large

Steve Boggeman

Eraser Top Design

Rich Haas

Cardinals Carwash

Marianne Fuhrmann

Webster/Kirkwood Times

Tim Graham

Edward Jones

Jared Howe

PNC Bank

Dr. Yvonne Johnson

St. Louis Community College Meramec

Joanne Kirkpatrick

US Bank

Sarah Riss

Webster Groves School District

Dick Sant

Sant Automotive

Kimberly White

Olakino Maika'i

Ex-Officio

Mayor Felicity Buckley

City of Shrewsbury

Mayor Daniel DiPlacido

City of Rock Hill

Tom Galganski

Legal Counsel ~ Galganski, P.C.

George Liyeos

City of Rock Hill

Mayor Gerry Welch

City of Webster Groves

Steve Wylie

City of Webster Groves

Rebecca Olson

President/CEO



Letter from the Chairman of the Board

Happy New Year to Our Chamber!

Congratulations to our Chamber of Commerce as we celebrate our 75th anniversary of serving the business community. This is quite a milestone! As we move into 2012, we want to enrich our commitment of honoring the past, celebrating the present, and preparing for the future of business and economic success in the cities of Webster Groves, Shrewsbury, and Rock Hill.

Our mission states "The Webster Groves Shrewsbury Rock Hill Area Chamber of Commerce serves, promotes, and helps advance the business interests of both its membership and the communities of Webster Groves, Shrewsbury and Rock Hill.

We have our new President/CEO, Rebecca Olson, who has already proven to the Board how much she wants to uphold this mission. As she begins her first full year in the role as President/CEO, Rebecca's commitment to the Chamber is illustrated by her out-pouring effort and her dedication to help our members utilize their membership to its fullest potential, and help promote the business and community in new and exciting ways.

Our Chamber has a strong membership. During my time in this area, I have gotten to know many local businesses and I see how great an impact they have made on our community. I have seen them work together and combine their talents and resources to accomplish their shared vision for success in their community. Through the Chamber of Commerce our businesses have the power to create a strong and economically prosperous future.

With this, I urge you to get involved with your Chamber and getting to know your neighboring businesses. Getting involved includes coming to the membership lunches and breakfasts in order to network, hear a great speaker who will "open your eyes" to something new; and where you may be able to showcase your business to those members who are looking for you. Attend the after-hour events, the early morning meet and greets, and those ribbon cuttings where you can do more networking, and also gain knowledge of a service you may not realize is there. And of course, get involved with the Chamber to bring your talents to a committee. Call the Chamber office to see where you are needed, and believe me, you are always needed. Being on a committee to help a Chamber event brings out a whole other benefit as a member by working hand in hand with other businesses to make something happen. You feel good to be a part of something and you gain new friends.

In closing, I wish to thank our past Chairman, Dr. Joe Grimaud. His leadership in 2011 was done with passion, strength, and obvious dedication in helping the businesses and communities of Webster Groves, Shrewsbury, and Rock Hill. Thank you so much Joe!

And thank you to our Board of Directors, past and present. This Chamber is

Continues on page 3

Be Bright About Light

Make it a habit to turn off the lights when you're leaving any room for 15 minutes or more and utilize natural light when you can. Make it a policy to buy Energy Star-rated light bulbs and fixtures, which use at least two-thirds less energy than regular lighting, and install timers or motion sensors that automatically shut off lights when they're not needed.

Membership Luncheon Attendance Winner



17 W. Moody Ave
Webster Groves, MO
63119
1-855-B-CELTIC
llywelynspub.com

Webster/Shrewsbury/Rock Hill Chamber
Members enjoy 20% off their
total food bill!

\$5 Flatbreads Every Tuesday
Night 6-9 p.m.

Join us for Trivia every Sunday
at 8p.m. Win Great Prizes!

Banquets Areas for Your
Next Event!

*Your Ad could be here next month -
join us for our luncheon meeting Jan. 19.*

Chairman's Letter continued from page 2

very fortunate to have these wonderful people helping lead our success in our mission. And I am very lucky to be able to work with you.

And thank you to our Chamber! The strength of you, our members, is what keeps our businesses and our communities strong. Let's work together to keep this momentum going, and make 2012, our 75th anniversary year, a huge success for all of us.

Join us at St. Louis Community College, Meramec, on January 19th for our membership luncheon. I invite you to attend the Joy of Goals workshop on January 27th. Hopefully I will see you at the Heart of Community Awards celebration on February 3rd. If you have not yet purchased your tickets, please call the Chamber office. And remember to check out our award winning website for information on upcoming events and to find that business you need for your special purpose. www.webstershrewsburychamber.com

Respectfully,

Charlie Fischer

Charlie Fischer, Chairman

Members at the Meeting

Andy Jones, (Charter Communications) – What do you like about the Webster Groves/Shrewsbury Area Chamber of Commerce?



"I like the friendships and business relationships that come from the chamber and I like getting out of the office".

Linda Holley, (Crestview Senior Living) – What other Chamber member have you used?



"Naturally Pure, I stopped by the other day because I remembered from the Meet & Greet there that they carry a product line I like, but that I usually buy directly at the salon where I get my hair cut. They were very friendly when I dropped by and it was very festive for the holidays. It is also convenient and I'll be patronizing it again in the future".

Visit our next meeting and you or your business could be part of this on the spot interview.

Thank you to...
Exotic Motors Midwest
For the December Meet and Greet!

WELCOME
The Chamber welcomes our New Members...



Vince Furnish
Heartland Payment Systems
12416 Kirk Place Dr
St. Louis, MO 63131
314-479-3898

Please welcome new representatives for these chamber members:
Heartland Bank, Mike Sicilia
St. Louis Opera Theatre, Joe Gfaller

☆☆☆ MEMBER NEWS ☆☆☆

Our Chamber Welcomes the New Board

We have two new directors joining the Board of Directors for 2012: Steve Boggeman, Erasertop Design and Tim Graham, Edward Jones.

Pictured back row l-r: Rich Haas, JoAnne Kirkpatrick, Kim White, Dr. Sarah Riss, Steve Boggeman and Dr. Joe Grimaud.

Second row l-r: Charlie Fischer, Brian Corrigan, and Jared Howe

Front row l-r: Dick Sant, Sarah Pizoni, Barb Ehnes, Dr. Yvonne Johnson, and Tim Graham.

Not Pictured: Marianne Fuhrmann



Rock Hill Added to Chamber Logo



Beginning with this issue of **The Chamber Chronicle** newsletter, we are using the revised Chamber logo artwork, that includes the Rock Hill name in the medallion.

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Webster University and The Muny announced the establishment of a new partnership that will blend the renowned Muny theatre with Webster's nationally acclaimed Conservatory of Theatre Arts. The partnership is a sharing of resources and opportunities to develop and train performers and production staff for careers in American musical theatre. The end result will enhance both organizations and further promote St. Louis as a performing arts center. Congratulations, Webster University on this great partnership!

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Sustaining Member Ad



Located at 3221 S. Brentwood

314-529-1391

Visit us at

www.AvenuesCounselingCenter.org

Take advantage of our
Member-to-Member Discount of
10% off six sessions!

"Battle Scars"

Men's Counseling Group
Starts January 24th,
6:00pm

Call Jonathan at
636-219-6952
for information

"H.E.A.L."

Healthy Eating,
Abundant Living Group
Available

Call Katy at
314-910-1394
for information

MEMBER SPOT LIGHT

Butterfly Energy Works

8747 Big Bend Blvd
Webster Groves, MO 63119
314-961-8418
info@butterflyenergyworks.com

Butterfly Energy Works is dedicated to creating energy efficiencies that will change the way you think, work, and live. Whether you are looking for energy conservation opportunities for your home or business, they can help you fully realize the benefits that increased efficiencies bring – because they see opportunities that others don't.

Their team includes scientists, architects, engineers, MBAs and certified specialists who are all passionate advocates for education, awareness and (most importantly) progress toward energy efficiency in homes, small businesses and communities. You will benefit from the in-depth analysis, personalized consulting, and integrated design that are Butterfly Energy Works' hallmarks.

Butterfly Energy Works' goal is to help you enjoy maximum benefits from significant energy conservation. The current spotlight on energy conservation only strengthens their resolve to see this transformational journey through to the end. Please join with Butterfly in this resolution.

Butterfly can help with residential and commercial energy audits, green building certification, Passive House consultation, energy efficiency guidance, and design and construction consulting. They address building materials, heating and air conditioning systems, water systems as they affect your building's energy usage, appliances (age, efficiency, and maintenance), landscaping as it relates to sustainability and energy use, insulation (type and amount), lighting, and renewable energy potentials at your site.

Sustain. Renew. Transform.

Member spotlights are paid advertisements.



MEMBER SPOT LIGHT

Opera Theatre of Saint Louis

210 Hazel Ave
St. Louis, MO 63119
314-961-0171 (Admin Office)
314-961-0644 (Box Office)

Opera Theatre of Saint Louis hosts its annual festival season this spring from May 19 – June 24. The 2012 Season includes the fiery and passionate Carmen, Sweeney Todd (featuring Tony Award-winner Karen Ziemba), Mozart's romantic comedy Così fan tutte, and the much-anticipated American premiere of Alice in Wonderland. With operas sung in English with members of the famed St. Louis Symphony and fun pre-show picnics, the Opera Theatre experience is unique and unforgettable – annually bringing audiences to Webster Groves from 45 states and 12 countries.

Subscription tickets are currently on sale, starting for as low as \$155 for four operas. Corporate subscription packages, which include advertising in Opera Theatre's program book (reaching 25,000 audience members) are available at a great price to Webster Groves Chamber of Commerce members. To learn more about corporate subscription packages, contact Director of Marketing and Public Relations Joe Gfaller at (314) 963-4293 or jgfaller@opera-stl.org.

Single tickets go on sale Saturday, February 25th. To learn more about Opera Theatre of Saint Louis or to purchase tickets, visit ExperienceOpera.org or call the box office at (314) 961-0644.

Member spotlights are paid advertisements.

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## *Shades of Ireland*

*Departing September 27, 2012*

*For complete pricing and itinerary, visit*

**www.irelandcc.com**

**Informational meeting is February 1, 6:30 p.m.**

**The Edge of Webster  
359 Marshall Avenue  
Webster Groves, MO 63119**

*A brochure with complete description of the trip and pricing is in this newsletter.*

## ***Sustaining Members***

***2012 Sustaining Members as of December 31***

We are proud to acknowledge our Sustaining Members, who have continued to help the Chamber in reaching its goal of building programs that will make our Chamber one of the strongest in the area. The Board of Directors greatly appreciates the additional support from these outstanding business leaders and praises their leadership in our communities!

**Acupunctures Saint Louis LLC**  
**ATA Martial Arts II**  
**Avenues Counseling Center**  
**Bachmann Construction**  
**Back and Neck Care**  
**Bethany Christian Services**  
**Boulevard Bank**  
**Canterbury Enterprises**  
**Cardinal Ritter Senior Services**  
**City of Webster Groves**  
**Computer Solutions**  
**Crestview Senior Living**  
**Crown Vision**  
**Cyrano's**  
**Da-Com Corporation**  
**Deaf Empowerment**  
**DOBBS Tire and Auto Center**  
**Edward Jones - Daniel Payne**  
**Epworth Children's**  
**Esse Health**  
**Exotic Motors Midwest**  
**Foundation for Childrean with Cancer**  
**Freddies Market**  
**Georgetown Apartments**  
**Graphic Masters**  
**Hacking Law Practice LLC**  
**Hancock Securities**  
**H & R Block**  
**Judevine Center for Autism**  
**Lady Bug Beads**  
**Linek Plumbing**  
**Llywelyn's Pub**  
**Logan College of Chiropractic**  
**Lori L. Strawbridge, CPA**  
**Lutheran Senior Services**  
**Montgomery Bank**  
**Morgner Heating and Air Conditioning**  
**Nerinx Hall High School**  
**Olakino MaiKa'i**  
**Pacific Place Senior Living**  
**PNC Bank - Lockwood**  
**PNC Bank - Watson Road**  
**Roberts Realty**  
**Ross & Baruzzini**  
**Rotary Club of Webster Groves**  
**Sant Automotive**  
**Schaefer Autobody Centers**  
**Scholar shop- Webster Groves**  
**Seniors Health Care**  
**Southwest Medical Center**  
**SSM Health Care**  
**Stanford Place Apartments**  
**Straub's Market**  
**St. Anthony's Medical Center**  
**St. Louis Wing Co.**  
**Total Access Urgent Care**  
**Watson Point Dental**  
**Webster Child Care**  
**Webster Groves Family YMCA**  
**Webster Groves Historical Society**  
**Webster Groves Public Library**  
**Webster Groves Subaru**  
**Webster University**  
**Webster-Kirkwood Times**

## ***Member~To~Member Discounts***

Remember to shop your fellow Chamber businesses!

Please show ***The Chamber Chronicle*** as proof of membership.

**Acupuncture St. Louis** ~ \$20 off your first acupuncture treatment  
**Arndt & Associates** ~ Complimentary second opinion of your investment or insurance portfolio. Also a free review of your small business retirement plan for cost and fiduciary liability exposure.  
**Avenues Counseling** ~ 10% off six individual, couples, or family counseling sessions.  
**The Art of Entertaining** ~ 10% discount on any order.  
**Butterfly Energy Works** ~ \$100 off an Energy Audit or other consulting services.  
**Cardinals Car Wash** ~ 20% off of any service.  
**Charter Business** ~ \$100 one time credit when you sign your business up for two or more services: telephone, internet or cable TV.  
**Crown Vision** ~ 10% discount on all eyeglasses, contact lenses, sunglasses and accessories. Not valid with insurance or other discount plans.  
**Debber Electric and HVAC Company** ~ Free estimates for all repairs and/or installations. 10% discount on labor and material for all work performed.  
**Fran Ann Engraving** ~ 10% off items purchased in our store.  
**Georgetown Apartments** ~ 1 month free on a 13 - month lease.  
**Lindwedel Jewelers** ~ 10% savings on all new sales and repairs & \$2 watch batteries (in stock).  
**Massage Envy** ~ Receive a first and second introductory rate of \$39 or join our massage wellness program for \$44 a month.  
**Olakino MaiKa'i** ~ 4 massages for \$150.  
**Park Forest Apartments** ~ 1 month free on a 12-month lease.  
**PostNet** ~ 10% off regular prices for your neighborhood business center products and services (excludes USPS)  
**Rampant Creative** ~ 15% off design services for chamber members  
**Seniors Home Care** ~ \$25 discount on first invoice (quick visit and one hour visit not applicable) available to Chamber members and their families.  
**Sweetpea Health and Wellness** ~ 1 hour complimentary consultation, and 10% rebate off all orders at retail price.  
**U.S. Cellular®** ~ 25% off any accessory up to \$100; Waived \$30 activation fee on new 2-year contract & FREE incoming calls.  
**The Book House** ~ 15% discount to Chamber members  
**The Hair Affair** - 10% off for members with stylist Patty Coll  
**Watson Pointe Dental** ~ 20% discount on all dental services.  
**Webster Investment Group** ~ Complimentary financial review for all Chamber members  
**Wireless Toyz** ~ Offering Sprint, T-mobile and Verizon service; \$20 off phone with new service; \$10 off phone upgrade with contract extension; 15% off select accessories.  

*To add your business to this list, please email your information to [chamberinfo@go-webster.com](mailto:chamberinfo@go-webster.com) or fax to 314-962-9398.*

*We are the first Chamber to bring in this special program  
make your goals actually happen in 2012!*

*Sign up today! Online at [www.go-webster.com](http://www.go-webster.com)*



**Celebrate  
Dream  
Design  
Connect  
Visualize**

***Friday, January 27th***

*Check-in, lunch networking begins at 12:30.*

*Program starts at 1:15 p.m. and ends at 5 p.m.*

*Where: The Edge of Webster, 359 Marshall Avenue  
Investment in your future: \$87.00 Value: Priceless*

## MEMBER SPOT LIGHT

### AnsaRing

9641 Manchester Road  
Rock Hill, MO 63119  
314-968-1600  
www.ansaring.com

AnsaRing offers a wide variety of services to help you serve your clients. Whether you need emergency night and weekend dispatching or just a pleasant voice to answer your phone during the day while you are out, AnsaRing is there 24 hours a day, 7 days a week, 365 days a year to help you get those important calls answered. AnsaRing is a second generation, family owned business that has been serving the area since 1969. We offer a variety of inbound services such as; basic phone answering, emergency dispatching, appointment scheduling, seminar reservations, lead generation, opinion surveys and more. Whether you are a one person office or a nationwide company AnsaRing provides professional, courteous services to you and your clients. For further information and pricing please contact us at (314) 968-1600.

*Member spotlights are paid advertisements.*



*It's Fresh. It's Friendly. It's Dierbergs.®*

**Dierbergs Mackenzie Pointe**  
7233 Watson Road – St. Louis, MO 63119  
**314.752.7771**



## Calendar of Events January - February

~ January ~

**Friday, January 13 from 7:30-9 a.m.**

*Meet and Greet*

**Gerber Chapel, 23 West Lockwood Avenue**

**Thursday, January 19 @ 11:30 a.m. - 1 p.m.**

*Monthly Networking Meeting*

**St. Louis Community College Meramec  
Contemporary Art Gallery.**

Governor Bob Holden on U.S. China Cooperation

**Friday, January 27 @ 12:30 - 5 p.m.**

*Joy of Goals Workshop*

**The Edge of Webster, Owen Ridge Campus  
359 Marshall Avenue**

~ February ~

**Wednesday, February 1 @ 6:30 p.m.**

*Shades of Ireland Trip Meeting*

**The Edge of Webster, Owen Ridge Campus  
359 Marshall Avenue**

**Friday, February 3 @ 6 p.m.**

*Heart of the Community*

**Orlando Gardens, 8352 Watson Road**

**Friday, February 10 @ 7:30 - 9 a.m.**

*Meet and Greet - Drop in anytime*

**Location TBA**

**Thursday, February 16 @ 7:30 a.m.**

*Membership Breakfast*

**Crestview Senior Living, 8660 Grant Road**

### Optimize Your 2012 Marketing Budget

- Are you planning, or maybe even rethinking, your marketing budget? The Chamber can help you make thoughtful decisions about Chamber event sponsorships and advertising. You are encouraged to meet with us to plan your Chamber marketing strategies for 2012. Please contact Rebecca at 314-962-4142 to arrange a time. Feel free to spread the word about this cost effective way to use your marketing dollars.



Webster Groves/Shrewsbury/Rock Hill  
Area Chamber of Commerce  
357 Marshall Ave, Suite 102  
Webster Groves, MO 63119

Contact Info:

Phone: 314.962.4142

Fax: 314.962.9398

Email: [chamberinfo@go-webster.com](mailto:chamberinfo@go-webster.com)

[www.webstershrewsburychamber.com](http://www.webstershrewsburychamber.com)



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Jessica Roberson  
Barb Ehnes

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Webster Groves/Shrewsbury/Rock Hill Area Chamber of Commerce

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*You are cordially invited to the...*



**75th Anniversary Celebration**  
**"Heart of the Community"**  
**Awards Dinner**



**Friday, February 3, 2012**

**Cocktails 6 p.m. ~ Dinner 7 p.m. ~ Awards 8 p.m.**

**Tickets \$50 per person ~ Tables of Eight - \$375**

**ORLANDO'S** 8352 Watson Road

♥ *Thanks to our Platinum Sponsors* ♥



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*Serving the business Community for 75 years*

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